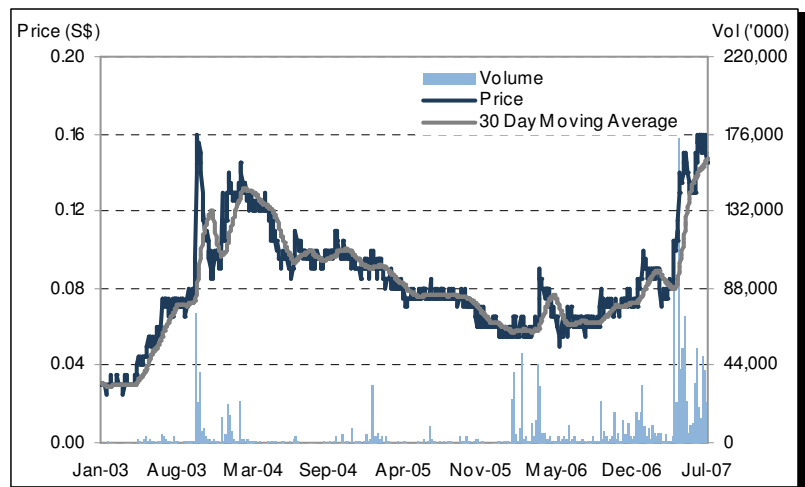


Freight Links Express Holdings

Recommendation:

SELL

Bloomberg: FLE SP

Price: **S\$0.15**12-Month Target Price: **S\$0.13**Date: **July 10, 2007****Board:** Main**Sector:** TSC**GICS:** Industrials / Air Freight & Logistics**Market Capitalization:** S\$273.9 mln**Summary:** Freight Links Express Holdings (Freight Links) is an international freight forwarder and total logistics provider.**Analyst:** Yeow Kit Peng**Results Review & Earnings Outlook**

- A S\$7.2 mln write-back of impairment charges and a S\$1.25 mln gain on fair value of investment properties helped lift FY07 (Apr.) net profit by 17% to S\$12.5 mln, surpassing our net profit expectation of S\$9.9 mln. Stripping out the exceptional items, FY07 recurring net profit was S\$4.1 mln.
- Operations-wise, FY07 revenue increased 19.4% to S\$126.3 mln on higher shipment volumes and strong demand for its warehouse space. Freight Links did more business in North Asia (+44% to S\$22.0 mln), Asean (+13% to S\$19.9 mln) and Europe (+49% to S\$15.4 mln), but slightly less in Singapore (-6% to S\$48.6 mln).
- In line with the growth in business volume, net profit grew 17% to S\$12.5 mln and group net margin remained intact at 10%. A higher dividend of 0.25 cent per share (tax-exempt) was also declared (FY06: 0.16 cent).
- Without revaluation gains, we are projecting net profit of S\$4.5 mln in FY08 and net profit of S\$5.3 mln in FY09. Earnings growth is expected to stem from the leasing of new warehouse space. Costing about S\$26 mln in total, a 129,167 sq ft chemical warehouse in Penjuru Lane will be completed in Sep. 2007 and a 341,488 sq ft warehouse in Tuas in early 2008. A long-term lease of ten years has been signed for the chemical warehouse with subsidiary, LTH Logistics (Singapore), which specializes in chemical logistics.

Key Stock Statistics

| FY Apr. | 2007 | 2008F |
|---------------------------------|---------------|-------|
| Reported EPS (cents) | 0.7 | 0.2 |
| PER (x) | 20.7 | 58.4 |
| Dividend/Share (cents) | 0.3 | 0.3 |
| NTA/Share (S\$) | 0.05 | 0.05 |
| Book Value/Share (S\$) | 0.05 | 0.05 |
| No. of outstanding shares (mln) | 1,825.7 | |
| 52-week Share Price Range (S\$) | 0.055 - 0.165 | |
| Major Shareholders: | % | |
| Vibrant Capital Pte Ltd | 54.7 | |
| Prudential Asset Mgmt (S) Ltd | 5.1 | |

Recommendation & Investment Risks

- We are downgrading our recommendation for Freight Links to Sell (from Buy), despite raising our 12-month target price to S\$0.13 (previously S\$0.10), due to a sharp appreciation in its share price. We believe the share price could have spiked up in the past 2-3 months on talks of a takeover and asset sales.
- Our new target price is based on sum-of-parts methodology (previously discounted cash flow valuation) to better reflect Freight Links' property portfolio comprising 1.2 mln sq ft of warehouse space. Assuming a ballpark average cap rate of 8% and based on an annual warehouse rental of about S\$15 mln, its warehouses could be worth about S\$177 mln (or 10 cents per share). It must be noted, however, that some of its warehouses are sitting on short land leases and may need to be re-developed. As for its freight forwarding and logistics businesses, we have applied a PER multiple of 20x, which is in line with current valuations of its peers.
- Risks to our recommendation and target price include: (i) an economic slowdown that would cause a decline in freight rates, storage rates and shipment volumes; (ii) cut-throat pricing which may lead to a loss of contracts; (iii) execution risks in new markets, new acquisitions and joint ventures; and (iv) a reversal in sentiment if growth in underlying asset lags behind the optimistic projections assumed by property investors.

Per Share Data

| FY Apr. | 2005 | 2006 | 2007 | 2008F |
|---------------------------|------|------|------|-------|
| Book Value (S\$) | 0.04 | 0.04 | 0.05 | 0.05 |
| Cash Flow (cents) | 1.0 | 0.8 | 0.9 | 0.5 |
| Reported Earnings (cents) | 0.7 | 0.6 | 0.7 | 0.2 |
| Dividend (cents) | 0.2 | 0.2 | 0.3 | 0.3 |
| Payout Ratio (%) | 30.2 | 26.7 | 35.8 | 80.5 |
| PER (x) | 19.9 | 24.2 | 20.7 | 58.4 |
| P/Cash Flow (x) | 14.7 | 17.7 | 16.0 | 27.9 |
| P/Book Value (x) | 4.1 | 3.3 | 2.9 | 3.0 |
| Dividend Yield (%) | 1.4 | 1.4 | 1.7 | 1.7 |
| ROE (%) | 21.2 | 15.0 | 14.9 | 5.1 |
| Net Gearing (%) | 26.2 | 49.1 | 61.3 | 71.8 |

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Page 1 of 3

Freight Links Express Holdings

Recommendation: **SELL**

Bloomberg: FLE SP

Price: S\$0.15

12-Month Target Price: S\$0.13

Date: July 10, 2007

Full-Year Performance

| FY Apr. / S\$ mln | FY07 | FY06 | % Change |
|---------------------------------|-------|-------|----------|
| Reported Revenue | 126.3 | 105.8 | 19.4 |
| Reported Operating Profit | 19.8 | 14.8 | 33.5 |
| Depreciation & Amortization | 3.7 | 4.0 | -5.9 |
| Net Interest Income / (Expense) | -3.2 | -1.8 | 76.9 |
| Reported Pre-tax Profit | 16.9 | 13.0 | 29.9 |
| Reported Net Profit | 12.5 | 10.7 | 16.9 |
| Reported Operating Margin (%) | 15.7 | 14.0 | - |
| Reported Pre-tax Margin (%) | 13.4 | 12.3 | - |
| Reported Net Margin (%) | 9.9 | 10.1 | - |

Source: Company data

Profit & Loss

| FY Apr. / S\$ mln | 2006 | 2007 | 2008F | 2009F |
|---------------------------------|-------|-------|-------|-------|
| Reported Revenue | 106.3 | 126.3 | 142.7 | 158.6 |
| Reported Operating Profit | 10.9 | 16.8 | 9.5 | 10.3 |
| Depreciation & Amortization | -4.0 | -3.7 | -4.9 | -5.2 |
| Net Interest Income / (Expense) | -2.5 | -3.2 | -3.9 | -3.9 |
| Reported Pre-tax Profit | 13.0 | 16.9 | 6.0 | 7.0 |
| Effective Tax Rate (%) | 17.6 | 20.7 | 20.0 | 20.0 |
| Reported Net Profit | 10.7 | 12.5 | 4.5 | 5.3 |
| Reported Operating Margin (%) | 10.2 | 13.3 | 6.6 | 6.5 |
| Reported Pre-tax Margin (%) | 12.2 | 13.4 | 4.2 | 4.4 |
| Reported Net Margin (%) | 10.1 | 9.9 | 3.2 | 3.3 |

Source: Company data, S&P Equity Research

Standard & Poor's Equity Research Services

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Glossary

Strong Buy: Total return is expected to outperform the total return of the ST Index, by a wide margin over the coming 12 months, with shares rising in price on an absolute basis.

Buy: Total return is expected to outperform the total return of the ST Index, over the coming 12 months, with shares rising in price on an absolute basis.

Hold: Total return is expected to closely approximate the total return of the ST Index, over the coming 12 months with shares generally rising in price on an absolute basis.

Sell: Total return is expected to underperform the total return of the ST Index, over the coming 12 months and share price is not anticipated to show a gain.

Strong Sell: Total return is expected to underperform the total return of the ST Index, over the coming 12 months by a wide margin, with shares falling in price on an absolute basis.

S&P 12 Month Target Price – The S&P equity analyst's projection of the market price a given security will command 12 months hence, based on a combination of intrinsic, relative, and private market valuation metrics.

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